# VERMONT HOUSING & CONSERVATION BOARD (a Component Unit of the State of Vermont)

**Annual Financial Statements** 

For the Year Ended June 30, 2017

# Vermont Housing & Conservation Board (a Component Unit of the State of Vermont)

#### **TABLE OF CONTENTS**

	<u>Page</u>
INDEPENDENT AUDITORS' REPORT	1
MANAGEMENT'S DISCUSSION AND ANALYSIS	4
BASIC FINANCIAL STATEMENTS:	
Government-wide Financial Statements:	
Statement of Net Position	14
Statement of Activities	15
Fund Financial Statements:	
Governmental Funds:	
Balance Sheet	16
Reconciliation of Total Governmental Fund Balances to Net Position of Governmental Activities in the Statement of Net Position	17
Statement of Revenues, Expenditures, and Changes in Fund Balances	18
Reconciliation of the Statement of Revenues, Expenditures, and Changes in Fund Balances of Governmental Funds to the Statement of Activities	19
Notes to Financial Statements	20
SUPPLEMENTARY INFORMATION:	
All Funds – Operating Expenditures – Budget and Actual	33

REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS	34
REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM; REPORT ON INTERNAL CONTROL OVER COMPLIANCE; AND REPORT ON SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS REQUIRED BY	
THE UNIFORM GUIDANCE	36
Schedule of Expenditures of Federal Awards	39
Notes to Schedule of Expenditures of Federal Awards	40
Schedule of Findings and Questioned Costs	41



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#### **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors
Vermont Housing & Conservation Board

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of the Vermont Housing & Conservation Board, as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise the Vermont Housing & Conservation Board's basic financial statements as listed in the Table of Contents.

#### Management's Responsibility for the Financial Statements

The Vermont Housing & Conservation Board's management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### **Auditors' Responsibility**

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

#### **Opinions**

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, each major fund, and the aggregate remaining fund information of the Vermont Housing & Conservation Board, as of June 30, 2017 and for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Other Matters**

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that Management's Discussion and Analysis be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the *Governmental Accounting Standards Board*, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with evidence sufficient to express an opinion or provide any assurance.

#### Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the Vermont Housing & Conservation Board's basic financial statements. The accompanying supplementary information appearing on page 33 is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

#### Other Reporting Required by Government Auditing Standards

In accordance with Government Auditing Standards, we have also issued our report dated November 17, 2017 on our consideration of the Vermont Housing & Conservation Board's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Vermont Housing & Conservation Board's internal control over financial reporting and compliance.

November 17, 2017

Melanson Heath

#### MANAGEMENT'S DISCUSSION AND ANALYSIS

Vermont Housing & Conservation Board (VHCB) is a public instrumentality of the State of Vermont, established in 1987 with the purpose of improving the quality of life for Vermonters by implementing the dual goals of creating and preserving "affordable housing for Vermonters, and conserving and protecting Vermont's agricultural land, forestland, historic properties, important natural areas, and recreational lands." VHCB makes grants and loans to a variety of nonprofit organizations including community land trusts, housing development organizations, conservation groups, municipalities and qualifying State agencies. VHCB administers several programs that contribute to the success of its mission such as the Lead Hazard Reduction Program, the AmeriCorps program with statewide participation, a Farm & Forest Viability Program, and technical assistance in various forms to aid organizations developing and stewarding projects.

#### **VHCB** Funding and Award Process

Funding sources of VHCB include both state and federal sources, as well as other resources. VHCB's primary funding originates from the State of Vermont's Property Transfer Tax. By statute, VHCB is to receive 50% of the Property Transfer Tax revenue exclusive of the Water Quality Surtax and the Vermont Tax Department's 2% of the projected gross Property Transfer Tax revenue. The General Assembly has altered that allocation in some years and has in some years supplemented Property Transfer Tax revenue with other funding such as bond proceeds or pass-through federal funds. Funds that originate from sources other than the federal or state government include: loan repayments, interest earnings, and grants or contributions from miscellaneous entities.

VHCB administers and operates federal grants and programs that complement both the housing and conservation aspects of VHCB's mission. They include: U.S. Department of Housing and Urban Development funds for HOME, National Housing Trust Fund, Housing Opportunities for Persons with Aids, Lead Hazard Reduction Program, U.S. Department of Agriculture Natural Resource Conservation Service Agricultural Lands Easement Program, and an AmeriCorps program.

VHCB's Board meets approximately six times during each year to make awards. As a funding agency, VHCB's project awards are a significant form of measurement, and in addition to the funding sources of each award, data such as units, acres, type of project and location, are tracked and utilized by VHCB to measure performance.

The primary indicator of VHCB's activity is represented by its awards (see Note 12). Actual disbursement of the awards is a secondary indicator of VHCB's activity in a given year, in that disbursement of an award may occur over several years, dependent upon the nature of the project and satisfaction of conditions. Disbursement activity is tightly tied to compliance with applicable grant conditions, and monitored accordingly. Awards are recorded in the financial statements when VHCB takes action that results

in the execution of a contract, grant, or loan. Fund Balance – Restricted for Project Awards represents the balance of specific project awards not yet disbursed. When the Board awards federal funds or anticipated future resources, these awards are tracked in the same manner as other awards, but not recorded in the financial statements, as they are commitments of resources not on hand such as reimbursable federal grants.

As management of VHCB, we are providing readers this narrative overview and analysis of the financial activities of the Vermont Housing & Conservation Board for the fiscal year ended June 30, 2017.

#### A. OVERVIEW OF THE FINANCIAL STATEMENTS

This discussion and analysis is intended to serve as an introduction to the basic financial statements. The basic financial statements are comprised of three components: (1) government-wide financial statements, (2) governmental fund financial statements, and (3) notes to financial statements. This report also contains other supplementary information in addition to the basic financial statements.

The following table summarizes the major attributes of the basic financial statements, with further explanations below:

Government-wide

**Governmental Funds** 

Financial Statement Attributes:	Financial Statements (pages 14-15)	Statements (pages 16, 18)
Required financial statements:	Statement of Net Position and Statement of Activities	Balance Sheet, Statement of Revenues, Expenditures, and Changes in Fund Balances
Accounting basis and measurement focus:	Accrual accounting and economic resources focus	Modified accrual accounting and current financial resources focus
Type of asset/liability information:	All short-term and long-term assets and liabilities	Only assets expected to be used up and liabilities that come due during the year or soon thereafter; no capital assets included
Type of inflow/outflow information:	All revenues and expenses during the year, regardless of when cash is received or paid	Revenues for which cash is received during the year or soon after the end of the year, expenditures when goods or services have been received and payment is due during the year or soon thereafter.

#### **GOVERNMENT-WIDE FINANCIAL STATEMENTS**

VHCB's government-wide financial statements, which follow this MD&A section, are designed to present an aggregated view of VHCB's operations and financial position in a manner similar to the accounting principles used by most private-sector business. All of VHCB's activities are reported in aggregate in the government-wide statements.

The government-wide statements contain both short-term and long-term information about VHCB's financial position and assist in assessing VHCB's economic condition at the end of each fiscal year. VHCB prepares these statements using the "flow of economic resources" measurement focus and the accrual basis of accounting. This basically means that the methods utilized to prepare these statements are similar to those used by most private sector businesses in preparing their financial statements. They take into account all financial activity connected with the reported fiscal year including revenues, expenses, transfers, sales or acquisitions of capital assets, and any other activity affecting or possibly affecting the financial condition of VHCB.

The government-wide financial statements present two statements:

The Statement of Net Position presents a snapshot of VHCB's assets and liabilities and deferred outflows and deferred inflows, as of the date of this report, with the difference between the assets and deferred outflows, and liabilities and deferred inflows reported as "net position". Over time, increases or decreases in the primary government's net position may serve as an indicator as to whether the financial position of VHCB is improving or deteriorating.

The *Statement of Activities* presents the reported year's financial activity and, hence, the reason(s) for the changes in net position included on the Statement of Net Position. All changes in financial activities are recognized as soon as the underlying event(s) giving rise to the changes occur, regardless of the timing of related cash flows. Thus, some revenues and expenses reported in this statement will not result in cash flows until future fiscal periods. This statement also presents the relationship between VHCB's major expenditure functions and the associated sources of program revenues, as presented on the accrual basis of accounting. However, the expenses reflected in the programs do not include awards disbursed in the form of loans as is demonstrated in the expenditures reported in the fund financial statements. Therefore, this presentation is not as meaningful a representation of funding activities during the year as is the fund financial statements presentation.

#### **GOVERNMENTAL FUNDS STATEMENTS**

**Fund financial statements.** A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. Fund accounting is used to ensure and demonstrate compliance with finance-related legal requirements.

**Governmental funds.** Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. This approach uses the "flow of current financial resources" measurement focus and the modified accrual basis of accounting. These statements provide a detailed short-term view of VHCB's finances.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. Due to the focus on current financial resources, only the current portion of loans receivable are reported on the Balance Sheet. This is a significant difference from the Statement of Net Position, where all loans are reported. VHCB prefers the governmental funds format of reporting because, aside from the exclusion of the long-term loans receivable, the presentation is comprehensive. Within the Statement of Revenues, Expenditures, and Changes in Fund Balances, the expenditures of awards as loans are included, making the loan award activity comparable to that of grant award activity. The external restrictions on available resources are clearly depicted. Fund financial statements are utilized by management, funders, and the Board during the year to account and report upon restricted resources, determine fiscal health, analyze, and plan.

Reconciliations between governmental funds and governmental activities have been provided to facilitate the comparison between the governmental funds Balance Sheet and Statement of Revenues, Expenditures, and Changes in Fund Balances and the government activities Statement of Net Position and Statement of Activities.

<u>Notes to financial statements</u>. The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

#### **B. FINANCIAL HIGHLIGHTS**

In fiscal year 2017, VHCB received \$11,304,840 in Property Transfer Tax (PTT) revenues, less than the statutory amount. The difference between the statutory level and actual appropriation to VHCB is retained by the State of Vermont General

Fund. To supplement the reduced PTT revenues, VHCB received a Capital Bond Appropriation of \$4,000,000 (\$3,963,573 net of bond issuance costs). The combined Capital Bond Appropriation and PTT provided total revenues of \$15,304,840, representing 79% of statutory funding, and an increase from fiscal year 2016 State funding in the amount of \$1,200,000.

The State continues to experience a rising trend in the PTT revenues. The PTT acts as a barometer of the real estate market. Relating VHCB's funding to the PTT was, by design, intended to provide corresponding protection against the real estate market pressures on open space and affordable housing. Appropriations of PTT to VHCB have not directly correlated with these increases.

Federal resources for programs of VHCB continue to be reduced, or are threatened with reduction or elimination. A continued trend of increasing federal regulations over grant administration has also put pressure on VHCB by requiring a larger utilization of state resources to assure appropriate compliance.

In fiscal year 2017, the Board approved total awards of \$22,953,098. These awards will assist in developing 411 units of affordable housing; conserving 25 farms consisting of 2,860 acres; protecting 1,100 acres of natural area and recreational lands, and one historic property.

In June of 2017, legislation was enacted to provide additional resources for affordable housing within the State. In the fall of 2017, the Vermont Housing Finance Agency (VHFA) will issue one or more revenue bonds expected to yield approximately \$33-34 million, the net proceeds of which will be transferred to VHCB. These resources will be used for the creation of rental housing and home ownership throughout Vermont, providing new housing stock for low and moderate-income families over the next two to three years. The revenue bond will be repaid by VHFA using dedicated funds from the State's Property Transfer Tax.

#### C. GOVERNMENT-WIDE FINANCIAL ANALYSIS

The following is a summary of condensed government-wide financial data for the current and prior fiscal years.

#### **NET POSITION**

		Governmental <u>Activities</u>			
		<u>2017</u> <u>2016</u>			
Current assets Noncurrent assets	\$	14,355,034 204,339,275	\$	15,143,954 200,585,007	
Total assets		218,694,309		215,728,961	
Current liabilities Noncurrent liabilities		1,532,283 271,695	_	3,064,357 271,695	
Total liabilities		1,803,978		3,336,052	
Net position: Net investment in capital assets Restricted	_	266,265 216,624,066		200,142 212,192,767	
Total net position	\$	216,890,331	\$	212,392,909	

At the close of the most recent fiscal year, total net position was \$216,890,331, a change of \$4,497,422 from the prior year.

A portion of net position, \$266,265, reflects VHCB's investment in capital assets (e.g., leasehold improvements, furniture and equipment, and software development). An additional portion of net position represents restrictions on investments in loans receivable of \$204,131,223 and in resources restricted for future programs and project awards of \$12,492,843.

#### **CHANGE IN NET POSITION**

	Governmental <u>Activities</u>			
		<u>2016</u>		
Revenues:				
Program revenues:				
Operating grants and				
contributions	\$	8,991,968	\$	8,424,494
General revenues:				
Property transfer tax		11,304,840		9,554,840
Capital bond appropriation		3,963,573		4,527,096
Loan principal and earned interest		1,482,655		1,474,211
Interest income		87,454		43,428
Miscellaneous	_	209,975		42,949
Total revenues		26,040,465		24,067,018

#### CHANGE IN NET POSITION

	Governmental <u>Activities</u>			
Expenses:				
Conservation - federally funded		2,256,111		2,782,745
Conservation - non-federally funded		6,122,929		6,985,777
Housing - federally funded		4,130,455		557,863
Housing - non-federally funded		7,252,967 3,943,4		
Lead paint hazard reduction		939,560 1,121,75		1,121,753
AmeriCorps		816,030		753,296
Depreciation	-	24,991	-	27,364
Total expenses	_	21,543,043	-	16,172,228
Change in net position		4,497,422		7,894,790
Net position - beginning of year	_	212,392,909	_	204,498,119
Net position - end of year	\$	216,890,331	\$	212,392,909

It is important to note that housing expenses in the Government-Wide Statements do not include the disbursement of loans, a key function of both the federal and non-federal housing program.

**Governmental activities.** Governmental activities for the year resulted in a change in net position of \$4,497,422. Key elements of this change are as follows:

Operating Results:		
General Fund	\$	115,858
Bond Fund		680,793
Nonmajor Governmental Funds		(9,776)
		786,875
Long-Term Items:		
Capital outlay		91,116
Depreciation		(24,991)
Receivables	_	3,644,422
Total	\$_	4,497,422

#### D. FINANCIAL ANALYSIS OF THE GOVERNMENT'S FUNDS

As noted earlier, fund accounting is used to ensure and demonstrate compliance with finance-related legal requirements.

<u>Governmental funds</u>. The focus of governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information is useful in assessing financing requirements.

The following table provides a comparison of VHCB's program functions as presented on the modified accrual basis of accounting. Under this method of accounting, project loan expenditures are included in the Housing and Lead Paint Hazard Reduction programs, presenting a comprehensive presentation of the program activities.

Functions/Programs		<u>2017</u>		<u>2016</u>
Conservation - federally funded	\$	2,256,111	\$	2,782,745
Conservation - non-federally funded Housing - federally funded		6,122,381 3,910,781		6,985,777 2,976,731
Housing - non-federally funded		9,784,832		9,219,385
Lead paint hazard reduction		987,197		1,431,134
AmeriCorps		816,030		753,295
Capital outlay	_	91,116	_	65,032
Total	\$_	23,968,448	\$_	24,214,099

#### **Descriptions of program functions:**

<u>Conservation - federally funded</u> - VHCB's federally funded conservation program complements the non-federally funded conservation easement program and operates under the same principles, with added layers of applicable regulatory requirements. Federal program revenues in fiscal year 2017 represent funding from the NRCS Agricultural Conservation Easement Program – Agricultural Lands Easement Program. As with the housing funds, these federal dollars require matching funds and are leveraged by the non-federal conservation funds.

<u>Conservation - non-federally funded</u> - For conservation activities, VHCB provides grants to nonprofit groups or government entities to assist in the purchase of a perpetual interest in real estate (an easement or purchase of land in fee). This category also includes the non-federal program activities of the Farm & Forest Viability Program. The non-federal program utilizes Mitigation Fund revenues, limited foundation funding, and general revenues targeted by VHCB for this program.

<u>Housing - federally funded</u> - VHCB's federally funded housing program complements the non-federally funded housing program and operates under the same principles, with added layers of applicable regulatory requirements. Federal funds expended for housing include HUD's HOME program, National Housing Trust Fund, and HOPWA. Many of these federal funding sources are available to VHCB in part due to the leveraging of non-federal funds that can be matched to the federal resources.

<u>Housing - non-federally funded</u> - VHCB's housing program provides grants and loans to nonprofit housing groups for acquisition, rehabilitation and development of housing properties. The non-federally funded program resources support housing units created utilizing general revenues targeted by VHCB for this program.

<u>Lead Paint Hazard Reduction</u> - VHCB runs this HUD program to provide funds to housing developers, private landlords, and low-income homeowners to address the hazards of lead-based paint in existing housing. The Lead Hazard Reduction Program is largely funded with federal HUD dollars, but does have several other non-federal funding sources as well.

<u>AmeriCorps</u> - VHCB operates a federally funded statewide AmeriCorps program, placing AmeriCorps members throughout Vermont with local housing and conservation organizations. Members placed with housing groups work within their organizations and communities to help create more stable housing situations for lower-income Vermonters, assist homeless individuals with counseling, provide first-time homebuyer counseling, and work with rental housing residents on issues from budgeting to maintenance practices. Members in conservation groups participate in environmental education, water quality and stewardship activities, and in assessing lands for public access.

<u>Capital outlay</u> – VHCB is in the process of implementing a new Technology Plan, which includes converting to an electronic document management system, a comprehensive redesign of VHCB's database, and the integration of a robust report-writer system.

Operations budget - Actual operating expenditures in fiscal year 2017 were favorable, with costs falling 4% below the approved budget. Within the operating budget, VHCB budgets and accounts for both the operational costs associated with managing the activities of VHCB, as well as the direct staff and related costs of running several programs. The portion of the operations budget representing administrative expenditures (on the modified accrual basis) represents approximately 8% of overall organizational expenditures, consistent with prior years. The portion of operating expenditures supported with federal funds was 32%.

#### E. CAPITAL ASSET AND DEBT ADMINISTRATION

<u>Capital assets</u>. Total investment in capital assets at year-end amounted to \$266,265 (net of accumulated depreciation). This investment in capital assets includes lease-hold improvements, furniture and equipment, and software development.

**Long-term debt**. At the end of the current fiscal year, total long-term loans outstanding were \$271,695.

Additional information on capital assets and long-term debt can be found in the Notes to Financial Statements.

#### **REQUESTS FOR INFORMATION**

This financial report is designed to provide a general overview of the Vermont Housing & Conservation Board's finances for all those with an interest in VHCB's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to:

Vermont Housing & Conservation Board
58 East State Street
Montpelier, Vermont 05602

# GOVERNMENT-WIDE STATEMENT OF NET POSITION

JUNE 30, 2017

		Governmental Activities
ASSETS		
Current:	_	
Cash and short-term investments	\$	124,888
Cash - State accounts		9,802,757
Due from State of Vermont Receivables:		2,448,020
Long-term loans (Note 6)		329,908
Grant reimbursements		1,513,125
Other		71,627
Other assets		64,709
Total Current Assets	•	14,355,034
Noncurrent:		
Receivables (Note 6):		
Long-term loans, net of allowance		183,087,216
Accrued interest on long-term loans, net of allowance		20,985,794
Capital assets, net of accumulated depreciation		266,265
Total Noncurrent Assets	-	204,339,275
TOTAL ASSETS	\$	218,694,309
LIABILITIES		
Current:		
Accounts payable and accrued liabilities	\$	328,339
Due to State of Vermont		1,203,944
Total Current Liabilities		1,532,283
Noncurrent:		
Notes payable		271,695
TOTAL LIABILITIES		1,803,978
NET POSITION		
Net investment in capital assets		266,265
Restricted:		
Restricted for project awards (Note 12)		10,177,122
Restricted for programs		2,315,721
Restricted for loans	-	204,131,223
TOTAL NET POSITION		216,890,331
TOTAL LIABILITIES AND NET POSITION	\$	218,694,309

## GOVERNMENT-WIDE STATEMENT OF ACTIVITIES

#### FOR THE YEAR ENDED JUNE 30, 2017

	Expenses	Program <u>Revenues</u> Operating Grants and <u>Contributions</u>	Net (Expenses) Revenues and Changes in Net Position  Governmental Activities
	<u>Expenses</u>	OOTHIDUHOTIS	Notividos
Governmental Activities:			
Conservation - federally funded	\$ 2,256,111	\$ 2,255,521	\$ (590)
Conservation - non-federally funded	6,122,929	1,059,832	(5,063,097)
Housing - federally funded	4,130,455	3,910,934	(219,521)
Housing - non-federally funded	7,252,967	261,916	(6,991,051)
Lead paint hazard reduction	939,560	933,375	(6,185)
AmeriCorps	816,030	570,390	(245,640)
Depreciation	24,991		(24,991)
Total Governmental Activities	\$ 21,543,043	\$ 8,991,968	(12,551,075)
	General Revenues:		
	Property transfer ta	X	11,304,840
	Capital bond approp	priation	3,963,573
	Loan principal and	earned interest	1,482,655
	Interest income		87,454
	Miscellaneous		209,975
	Total general revenu	es	17,048,497
	Change in Net Po	osition	4,497,422
	Net Position:		
	Beginning of year		212,392,909
	End of year		\$ 216,890,331

#### **GOVERNMENTAL FUNDS**

#### BALANCE SHEET

JUNE 30, 2017

ASSETS	General <u>Fund</u>	Bond <u>Fund</u>	HOME <u>Fund</u>	Farm Preservation Program <u>Fund</u>	Nonmajor Governmental <u>Funds</u>	Total Governmental <u>Funds</u>
Cash and short-term investments Cash - State accounts Due from other funds Due from State of Vermont Receivables:	\$ 124,888 7,253,162 412,957	\$ - - 2,448,020	\$ - - - -	\$ - - - -	\$ - 2,549,595 33,714 -	\$ 124,888 9,802,757 446,671 2,448,020
Current portion of long-term loans Grant reimbursements Other Other assets	329,908 - 13,719 64,709	- - - -	80,410 - -	1,078,600 - -	- 354,115 57,908 -	329,908 1,513,125 71,627 64,709
TOTAL ASSETS	\$ 8,199,343	\$ 2,448,020	\$ 80,410	\$ 1,078,600	\$ 2,995,332	\$ 14,801,705
LIABILITIES  Accounts payable and accrued liabilities  Due to other funds  Due to State of Vermont  TOTAL LIABILITIES	\$ 328,339 28,955 - 357,294	\$ - - -	\$ - 50,176 30,234 80,410	\$ - - 1,078,600 1,078,600	\$ - 367,540 95,110 462,650	\$ 328,339 446,671 1,203,944 1,978,954
DEFERRED INFLOWS - LOANS	329,908	-	-	-	-	329,908
FUND BALANCES  Restricted:  Restricted for project awards (Note 12)  Restricted for programs	7,326,639 185,502	1,278,948 1,169,072	<u> </u>	<u> </u>	1,571,535 961,147	10,177,122 2,315,721
TOTAL FUND BALANCES	7,512,141	2,448,020			2,532,682	12,492,843
TOTAL LIABILITIES, DEFERRED INFLOWS OF RESOURCES AND FUND BALANCES	\$ 8,199,343	\$ 2,448,020	\$ 80,410	\$ 1,078,600	\$ 2,995,332	\$ 14,801,705

RECONCILIATION OF TOTAL GOVERNMENTAL FUND BALANCES TO NET POSITION OF GOVERNMENTAL ACTIVITIES IN THE STATEMENT OF NET POSITION

JUNE 30, 2017

Total governmental fund balances	\$ 12,492,843
<ul> <li>Capital assets used in governmental activities are not financial resources and, therefore, are not reported in the funds.</li> </ul>	266,265
<ul> <li>Noncurrent portion of loans receivable are not available financial resources and are therefore not included in the governmental funds.</li> </ul>	183,417,124
<ul> <li>Accrued interest receivable on loans is not recorded under the modified accrual basis of accounting.</li> </ul>	20,985,794
<ul> <li>Long-term liabilities, including notes payable, are not due and payable in the current period and, therefore, are not reported in the governmental funds.</li> </ul>	(271,695)
Net position of governmental activities	\$ 216,890,331

#### GOVERNMENTAL FUNDS

#### STATEMENT OF REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCES

#### FOR THE YEAR ENDED JUNE 30, 2017

Payanyan		General <u>Fund</u>		Bond <u>Fund</u>		HOME <u>Fund</u>		Farmland Preservation Program <u>Fund</u>	G	Nonmajor Governmental <u>Funds</u>	,	Total Governmental <u>Funds</u>
Revenues:	Φ.	11 201 010	Φ.		Φ		Φ		Φ		Φ	11 201 010
Property transfer tax	\$	11,304,840	\$	- 000 570	\$	-	\$	-	\$	-	\$	11,304,840
Capital bond appropriation State and Federal grant revenue		100.000		3,963,573		3,038,162		2,141,000		2,618,854		3,963,573 7,898,016
Loan principal repayments		140,327		_		5,050,102		2,141,000		46,684		187,011
Loan interest		10,502		_		_		_		-0,00-		10,502
AmeriCorps		-		_		_		_		570.390		570,390
Mitigation revenue		_		_		_		_		523.562		523,562
Interest income		83,818		_		_		_		3,636		87,454
Miscellaneous	_	204,886				-			_	5,089		209,975
Total Revenues		11,844,373		3,963,573		3,038,162		2,141,000		3,768,215		24,755,323
Expenditures:												
Program functions:												
Conservation - federally funded		-		-		-		2,141,000		115,111		2,256,111
Conservation - non-federally funded		3,819,571		1,051,286		-		-		1,251,524		6,122,381
Housing - federally funded		-		-		3,038,162		-		872,619		3,910,781
Housing - non-federally funded		7,160,462		2,231,494		-				392,876		9,784,832
Lead paint hazard reduction AmeriCorps		-		-		-		-		987,197 816,030		987,197 816,030
Capital outlay		91,116		-		-		-		010,030		91,116
Capital Outlay	_	91,110							-			91,110
Total Expenditures	_	11,071,149		3,282,780		3,038,162		2,141,000	-	4,435,357		23,968,448
Excess (deficiency) of revenues over expenditures		773,224		680,793		-		-		(667,142)		786,875
Other Financing Sources (Uses): Transfers to support programs		(657,366)							_	657,366		<u> </u>
Total Other Financing Sources (Uses)		(657,366)			-	=				657,366		-
Change in fund balance		115,858	•	680,793		-		-	-	(9,776)		786,875
Fund Balance, at Beginning of Year		7,396,283		1,767,227		<u> </u>			_	2,542,458		11,705,968
Fund Balance, at End of Year	\$	7,512,141	\$	2,448,020	\$		\$		\$	2,532,682	\$	12,492,843

# RECONCILIATION OF THE STATEMENT OF REVENUES EXPENDITURES, AND CHANGES IN FUND BALANCES OF GOVERNMENTAL FUNDS TO THE STATEMENT OF ACTIVITIES

#### FOR THE YEAR ENDED JUNE 30, 2017

Net changes in fund balances - total governmental funds	\$	786,875
<ul> <li>Governmental funds report annual capital outlays as expenditures.</li> <li>However, in the Statement of Activities the cost of those assets is allocated over their estimated useful lives and reported as depreciation</li> </ul>		
Capital outlay		91,116
Depreciation		(24,991)
<ul> <li>Governmental funds report loans disbursed and lending activities as expenditures. Under the accrual basis of accounting, these transactions are not reported on the Statement of Activities.</li> </ul>		7,899,085
<ul> <li>Governmental funds report loan principal repayments as revenue when received. Under the accrual basis of accounting, these receipts are not reported on the Statement of Activities.</li> </ul>		(187,011)
<ul> <li>Governmental funds do not report accrued interest income from loans under the modified accrual basis of accounting.</li> </ul>		1,472,153
<ul> <li>An allowance for uncollectible loans and forgiveness is not reflected in the governmental funds but is included in government-wide expenses.</li> </ul>	_	(5,539,805)
Change in net position of governmental activities	\$	4,497,422

# VERMONT HOUSING & CONSERVATION BOARD (a Component Unit of the State of Vermont)

#### **Notes to Financial Statements**

#### 1. Summary of Significant Accounting Policies

The accounting policies of the Vermont Housing & Conservation Board (VHCB) conform to generally accepted accounting principles (GAAP) as applicable to governmental units. The following is a summary of the more significant policies:

#### A. Reporting Entity

VHCB was established by the Vermont Legislature in May of 1987 with the dual goals of "creating affordable housing for Vermonters, and conserving and protecting Vermont's agricultural land, forestland, historic properties, important natural areas and recreational lands."

VHCB Board makes grants and loans to nonprofit organizations including land trusts, conservation groups and housing cooperatives, and to municipalities and qualifying state agencies. The majority of state funding received by VHCB is a dedicated portion of the Vermont Property Transfer Tax. The Legislature approves the appropriations to VHCB annually.

The eleven-member VHCB Board consists of seven citizen members and four ex-officio members who are heads of designated state agencies. Six members, including three ex-officio members, are appointed by the Governor. The remaining members, except for the Director of the Vermont Housing Finance Agency, are appointed by the Legislature.

The criteria of oversight responsibility, special financing relationships, and scope of public service are used in determining the agencies or entities which comprise VHCB for financial reporting purposes. Oversight responsibility is determined by the extent of financial interdependency, control over the selection of the governing authority and management, ability to significantly influence operations and accountability for fiscal matters. Given that certain of these criteria apply to the relationship between VHCB and the State of Vermont for the state's financial reporting purposes, VHCB is considered a component unit. These financial statements present only VHCB as a component unit of the State of Vermont.

#### B. Basic Financial Statements

The basic financial statements include both government-wide and fund financial statements. This financial reporting model focuses on VHCB as a

whole (in the government-wide financial statements) and on major individual funds (within the fund financial statements). Both the government-wide and fund financial statements categorize primary activities of VHCB as governmental. The different statements represent two different measurement focuses, and use different methods of accounting. A reconciliation is included which briefly explains the differences in presentation between the fund financial statements and the government-wide statements.

#### Government-wide Financial Statements

In the government-wide financial statements, the governmental activities are consolidated and report the flow of economic resources on a full accrual basis, including all assets, liabilities, deferred outflows or inflows of resources, as well as revenues and expenses of the period. The effect of interfund activity has been eliminated from the government-wide financial statements. This government-wide focus on all economic resources applied on an accrual basis demonstrates the sustainability of VHCB as an entity by reporting the aggregate financial position and the change in financial position resulting from the activities of the fiscal period. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

The government-wide Statement of Activities reflects both the gross and net costs per functional category which are otherwise being supported by general government revenues. The Statement of Activities reduces gross expenses by related program revenues and operating grants that are specifically restricted for the relative function. The net cost is funded by general revenues (property transfer tax, earned interest income from loans and other interest income). Programs and grants are charged their share of overhead and administrative costs based on VHCB's cost allocation and indirect rate plan.

#### Governmental Funds Financial Statements

The governmental funds in the fund financial statements are presented with a measurement focus of current financial resources applied on a modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. All other revenue items are considered to be measurable and available only when cash is received by VHCB. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. This presentation assists in demonstrating legal compliance, and the source and use of liquid resources. The emphasis of the fund financial statements is on the major funds in the governmental category. Nonmajor funds are summarized into a single column.

#### C. <u>Measurement Focus</u>, <u>Basis of Accounting</u>, <u>and Financial Statement</u> Presentation

#### Government-wide Financial Statements

The government-wide financial statements are reported using the *economic resources measurement focus* and the *accrual basis of accounting*. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met. As a general rule, the effect of interfund activity has been eliminated from the government-wide financial statements.

Amounts reported as *program revenues* include program grants and restricted contributions.

#### **Fund Financial Statements**

Governmental fund financial statements are reported using the *current financial resources measurement focus* and the *modified accrual basis of accounting*. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. All other revenue items are considered to be measurable and available only when cash is received by VHCB. Expenditures generally are recorded when a liability is incurred, as under accrual accounting.

VHCB reports the following major governmental funds:

- The General Fund is the general operating fund of VHCB. It is used to account for all financial resources except those required to be accounted for in another fund. The General Fund consists of the Operating and Trust Funds of VHCB. The Trust Fund includes revenues from the Vermont Property Transfer Tax and repayments on loans. Expenditures from the Trust Fund include grants, loans, miscellaneous direct program costs, and transfers to the Operating Fund for operations funding.
- The Bond Fund accounts for the State Capital Bond Appropriations made to VHCB for utilization in housing and conservation programs. The final amount VHCB receives is net of allocated bond issuance fees. Bond funds are restricted to capital purchases, as well as being subject to a number of other regulations that direct the utilization of these funds.
- HOME Fund VHCB, a subrecipient through the State of Vermont, administers U.S. Department of Housing and Urban Development (HUD) HOME Program funds. The purpose of this program is to create

affordable housing, with the focus of VHCB's program being the acquisition and rehabilitation of multi-family, lower income rental units and mobile home parks. VHCB awards HOME funds to qualifying organizations for development of specific projects. VHCB currently administers several funding years of the HOME Program.

 Farmland Preservation Program Fund – VHCB has received federal awards from the Natural Resources Conservation Service (NRCS) Agricultural Lands Easement Program for use in purchasing conservation easements on farmland.

#### D. Cash and Short-Term Investments

Deposits with financial institutions consist of demand deposits. Cash reported in the General Fund is advanced as needed to cover expenses of other funds, and is subsequently reimbursed.

#### E. Cash - State Accounts

The majority of VHCB's funds are maintained within the State of Vermont Treasury. Interest earned by the funds within the State Treasury are transferred to VHCB accounts.

#### F. Loans

VHCB awards loans to nonprofits and various other eligible entities to assist in project development. In the governmental fund financial statements, loans are recorded as expenditures in the fund from which the sources were disbursed. Loans receivable that carry future restrictions on repayment proceeds are recorded in the fund from which the resources were derived; all others are recorded in the General Fund. Due to the current resource measurement focus of the governmental fund statements, only current loans receivable are reported on the governmental funds Balance Sheet.

#### G. Interfund Receivables and Payables

Transactions between funds that are representative of lending/borrowing arrangements outstanding at the end of the fiscal year are referred to as either "due from/to other funds" (i.e., the current portion of interfund loans).

#### H. Capital Assets

Capital assets, which include leasehold improvements, furniture and equipment, and software development, are reported in the government-wide financial statements. Capital assets are defined as assets with an initial individual cost of more than \$5,000 and an estimated useful life in excess of one year. Such assets are recorded at historical cost or estimated historical cost if purchased or constructed. Donated capital assets are recorded at acquisition value at the date of donation.

The costs of normal maintenance and repairs that do not add to the value of the asset or materially extend assets' lives are not capitalized.

Major outlays for capital assets and improvements are capitalized as projects are constructed.

Capital assets are depreciated using the straight-line method over the estimated useful lives of the respective assets.

#### I. Deferred Inflows

Deferred inflows of resources are the acquisition of fund balance by VHCB that are applicable to future reporting periods. Deferred inflows of resources have a negative effect on fund balance, similar to liabilities. Deferred inflows of resources represent the current portion of long-term loans expected to be received in the next fiscal year.

#### J. Long-Term Obligations

In the government-wide financial statements, long-term debt is reported as a liability in the Statement of Net Position.

#### K. Fund Equity

Fund equity at the governmental fund financial reporting level is classified as "fund balance". Fund equity for all other reporting is classified as "net position".

<u>Fund Balance</u> - Generally, fund balance represents the difference between the current assets/deferred outflows and current liabilities/deferred inflows. VHCB reserves those portions of fund balance that are legally segregated for a specific future use or which do not represent available, spendable resources and, therefore, are not available for appropriation or expenditure. Unassigned fund balance indicates that portion of fund balance that is available for use in future periods.

<u>Net Position</u> - Net position represents the difference between assets/deferred outflows and liabilities/deferred inflows. Net investment in capital assets consists of capital assets, net of accumulated depreciation, reduced by the outstanding balances of any borrowing used for the acquisition, construction or improvement of those assets. Net position is reported as restricted when there are limitations imposed on their use either through the enabling legislation, or through external restrictions imposed by creditors, grantors, or laws or regulations of other governments. The remaining net position is reported as unrestricted.

#### L. Use of Estimates

The preparation of basic financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures for contingent assets and liabilities at the date of the basic financial statements and the reported amounts of the revenues and expenditures/expenses during the fiscal year. Actual results could vary from estimates that were used.

#### M. Material Changes in Classifications

The accompanying financial statements reflect various changes in classification from the prior year. Specifically, this includes changes related to functional/program classification of expenditures in the governmental fund statements.

#### 2. Stewardship, Compliance, and Accountability

#### A. Budgetary Information

An annual budget of operating expenditures, inclusive of all of funds, is prepared by VHCB staff, reviewed by the Finance Committee, and approved by the Board.

The Board develops internal targets for utilization of total available resources which are used to award funding to housing and conservation projects. Decisions regarding specific project commitments are determined by the Board based on the quality of applications received, evaluating: potential for leverage, community need, timely response to unpredictable circumstances, unique opportunity, eligibility criteria, and availability of funds.

#### B. <u>Budget/GAAP Reconciliation</u>

The budgetary data presented as supplementary information is intended to be consistent with the operating budget approved by VHCB's Board and is created and accounted for on the modified-accrual basis of accounting.

#### 3. Cash and Short-Term Investments and Cash – State Accounts

Custodial Credit Risk - Deposits. Custodial credit risk is the risk that in the event of a bank failure, VHCB's deposits may not be returned to it. VHCB does not have a deposit policy for custodial credit risk. The majority of VHCB's deposits are maintained within the State of Vermont's Treasury. There were no other significant cash deposits that were not either FDIC insured or collateralized at June 30, 2017.

#### 4. Interfund Fund Accounts

#### Receivables/Payables

Although self-balancing funds are maintained, most transactions flow through the General Fund. In order to obtain accountability for each fund, interfund receivable and payable accounts must be utilized.

#### **Transfers**

In fiscal year 2017, VHCB transferred \$657,366 from the General Fund to other governmental funds to support programs not covered by State and Federal grants and other revenues.

#### 5. <u>Due From State of Vermont</u>

At June 30, 2017, \$2,448,020 was due from the State of Vermont for fiscal year 2016 and 2017 Capital Bond Appropriation.

#### 6. <u>Long-term Loans Receivable</u>

VHCB's loans receivable portfolio is comprised of loans made to projects under the affordable Housing, Lead Paint Hazard Reduction, and other programs including down payment assistance and short-term bridge financing. Loan type and maturities are as follows:

	_				Maturit	ies			
<u>Loan Type</u>	_	<u>2018</u>	<u>2019</u>	<u>2020</u>	<u>2021</u>		2022	<u>Thereafter</u>	<u>Total</u>
Housing Projects Lead Paint Hazard Reduction Other	\$	284,334 45,574 -	\$ 306,170 - 250,000	\$ 221,865 - -	\$ 448,350 - -	\$	411,832 - -	\$ 182,635,939 8,114,303 540,130	\$ 184,308,490 8,159,877 790,130
Total loans	\$	329,908	\$ 556,170	\$ 221,865	\$ 448,350	\$	411,832	\$ 191,290,372	193,258,497
Less: allowance									(9,841,373)
Total loans, net of allowance									\$ 183,417,124

VHCB makes loans using various federal and non-federal funds, dependent upon project eligibility and the entire project funding structure. Loans made from federal sources make up 31%, or \$60 million, of VHCB's loan portfolio. Repayments of loans made with federal resources are typically restricted as directed by the federal program regulations.

#### **Housing Project Loans**

The majority of the housing loans are structured as deferred loans with terms of 0% interest, and a balloon payment due upon maturity; typically, 30-40 years from the date of the note. Older loans, some still in the portfolio, included terms that may have included quarterly payments of principal and/or interest, and were structured with interest rates varying from 0% -11.58%.

VHCB makes loans consistent with best practices for new development as reviewed by legal, financial counsel, external evaluators, and others. The purpose of VHCB awards is to secure permanent benefits of affordability for the State of Vermont while encouraging as much leverage from other sources, including conventional loans, as a project can support while meeting the public purpose of the loan.

The largest pool of deferred loans is made in conjunction with the Low Income Housing Tax Credit program (LIHTC). VHCB has an obligation and legislative directive to conduct its mission in a manner that achieves permanent affordability, serves very low-income Vermonters, and protects them from displacement. VHCB collects deferred loans upon maturity unless doing so will result in the displacement of or prevent the continued use of the property as affordable housing.

VHCB evaluates such loans on a case-by-case basis if a request is made for continued deferral or refinancing based upon a project's individual circumstances. VHCB may, depending upon those circumstances, agree to extend, refinance or, in some rare cases, forgive debt in order to continue affordability beyond the LIHTC compliance period and/or support needed investment in the building(s).

#### Lead Paint Hazard Reduction Program Loans

The Lead Paint Hazard Reduction Program (LPHRP) provides loans as part of the project award package. Partial loan forgiveness provisions may be included within the note to incentivize long-term lead safety compliance practices, good property maintenance, and continued occupancy by low-income tenants. Forgiveness provisions vary, including up to 50% forgiveness for investor-owned and private homeowners, subject to certain requirements. LPHRP loans are either deferred loans (balloon payment at maturity) or due upon sale or transfer of property.

#### Other Loans

Other loans made by VHCB include down-payment assistance for new homeowners, and short-term bridge financing for projects.

#### Accounting for Loans Receivable

As required by accounting standards, loans receivable appear differently within the two types of financial statement presentations.

The government-wide Statement of Net Position has an economic focus of measurement and uses the accrual basis of accounting method. As a result, within the current and noncurrent assets sections, all loan receivables have been consolidated. No distinction is made for loans with federal or other restrictions. An allowance for uncollectible loans is netted against both the loans receivable and accrued interest receivable.

The governmental fund Balance Sheet presents the current financial resources measurement focus and uses the modified accrual basis of accounting. Assets and liabilities presented include only those that are current.

For a complete understanding of VHCB's loans receivable, one should utilize both financial statements. The two reporting presentations are illustrated below:

Presentation	of I	nan	Rec	eiva	hles.
FIESCHIAUOH	OI L	_Uaii	NEC	cıva	DICO.

		Government-Wide Statement of Net Position	Governmental Funds - Balance Sheet
Current portion loans receivable Long-term loans receivable, net of allowance Accrued interest on long-term loans,	\$	329,908 183,087,216	\$ 329,908 -
net of allowance	_	20,985,794	
	\$	204,402,918	\$ 329,908

In the government-wide statements, loans receivable have been reduced by an allowance of \$9,841,373 to reflect the estimated amount of loans that will not be collected either because of forgiveness, conversion, or due to doubtful accounts. VHCB determines this allowance using a combination of historical experience by loan type and management's analysis of the current portfolio.

VHCB calculates accrued interest on long-term loans based on applicable rates and terms of interest. At June 30, 2017, accrued interest receivable was \$21,860,202. VHCB has estimated an allowance for uncollectible accrued interest receivable of \$874,408, based on historical experience of loans and management's analysis of the current portfolio. The net accrued interest receivable is \$20,985,794.

#### 7. Grant Reimbursements Receivable

Grant reimbursements receivable represents grant funding for which allowable costs have been incurred and are awaiting reimbursement or requisition.

#### 8. Capital Assets

Capital asset activity for the year ended June 30, 2017 was as follows:

		uly 1, 2016		Additions	D.	etirements	lu	ıne 30. 2017	[	Accumulated Depreciation une 30, 2017
Governmental Activities: Capital assets, being depreciated:	<u> </u>	uiy 1, 2010		-tautions	110	, urcincino	<u>50</u>	inc 50, 2011	<u> </u>	unc 50, 2011
Leasehold improvements Furniture and equipment	\$	225,146 149,719	\$_	- 91,116	\$	- -	\$	225,146 240,835	\$	130,651 69,065
Governmental activities capital assets	\$_	374,865	\$_	91,116	\$_		\$_	465,981	\$_	199,716

#### 9. <u>Due to State of Vermont</u>

Amounts due to State of Vermont represent amounts owed to the State for cash utilized in advance of federal grant reimbursement.

#### 10. Notes Payable

VHCB has two outstanding notes payable to the Vermont Housing Finance Agency (VHFA) totaling \$271,695. These funds were loaned to VHCB to supplement the Lead Hazard Reduction Program and were used to make loans to program recipients. Repayment of program recipient loans to VHCB is triggered by transfer of property. The two notes are in the amounts of \$195,827 and \$75,868, and require repayment to VHFA beginning January 2021 and April 2038, respectively, as corresponding program recipient repayments are received.

#### 11. Governmental Funds - Fund Balances

Fund balances are segregated to account for resources that are either not available for expenditure in the future or are legally set aside for a specific future use.

VHCB has implemented GASB Statement No. 54 (GASB 54), Fund Balance Reporting and Governmental Fund Type Definitions, which enhances the usefulness of fund balance information by providing clearer fund balance classifications that can be more consistently applied and by clarifying existing governmental fund type definitions.

The following types of fund balances can be reported under GASB 54:

Nonspendable - Represents amounts that cannot be spent because they are either (a) not in spendable form or (b) legally or contractually required to be maintained intact. This fund balance classification includes reserves for prepaid expenditures.

<u>Restricted</u> - Represents amounts that are restricted to specific purposes by constraints imposed by creditors, grantors, contributors, or laws or regulations of other governments, or constraints imposed by law through constitutional provisions or enabling legislation. This fund balance classification includes VHCB Board-approved project commitments.

<u>Committed</u> - Represents amounts that can only be used for specific purposes pursuant to constraints imposed by formal action of VHCB's highest level of decision-making authority.

<u>Assigned</u> - Represents amounts that are constrained by the VHCB's intent to use these resources for a specific purpose. This fund balance classification includes encumbrances that have been established for the expenditure of current year budgetary financial resources upon vendor performance in the subsequent budgetary period, and any surplus set aside to be used in the subsequent year's budget.

<u>Unassigned</u> - Represents amounts that are available to be spent in future periods and deficit fund balances.

#### 12. Project Awards

The VHCB Board meets approximately six times during the year to make awards. These awards may be funded with current or anticipated resources. VHCB policy drives the structure of the award. The awards are subject to external funding restrictions, and carry VHCB imposed grant or loan conditions. In addition to Board activity, designated VHCB staff may make small project awards. Project award activity is individually tracked. This tracking includes recording the initial award, disbursements against the award, and outstanding award balances. Project award activity is presented in the following tables.

<u>Restricted for Project Awards</u> – this represents the outstanding balances of project awards made using current resources on hand, such as Trust, Capital Bond, or Mitigation funds.

	Bal	ance					Decommitment	I	Reallocation		Balance
	Ju	ly 1,		New		Net	of Prior Year		Among		June 30,
	_2	<u>016</u>	<u>C</u>	Commitments Programments		<u>Disbursements</u>	Commitments		Funds		2017
Trust Funds	\$ 6,9	64,216	\$	2,935,083	\$	(8,855,261)	\$ (63,000)	\$	6,345,601	\$	7,326,639
Capital Appropriation (Bond Funds)	1,7	67,227		20,000		(3,282,780)	(95,790)		2,870,291		1,278,948
MacArthur Foundation		15,357		-		(10,975)	-		-		4,382
Manufactured Homes Initiative	1	27,722		-		(42,222)	(53,577)		-		31,923
Act 250 Mitigation Funds	2	39,702		105,000		(392,876)	(30,207)		343,958		265,577
Housing Mitigation		61,724		-		(43,981)	-		-		17,743
Lead Loan Repayment Fund		-		28,723		(12,758)	(7,193)		-		8,772
Farm Viability Program	8	61,151		869,839		(485,703)	(2,149)		-		1,243,138
Economic Development Initiative	3	28,688	_	47,918	_			_	(376,606)	_	-
Total	\$ 10,3	65,787	\$_	4,006,563	\$	(13,126,556)	\$ (251,916)	\$	9,183,244	\$	10,177,122

<u>Awards of Anticipated Funds</u> – these are project awards in which the Board obligated either federal funds for which VHCB has authority to commit, or anticipated future appropriations. In accordance with accounting standards, these outstanding award balances are not recorded on the financial statements until funding sources are received, or disbursement occurs.

		Balance					Decommitment		Reallocation	Balance
		July 1,		New		Net	of Prior Year		Among	June 30,
		<u>2016</u>	!	<u>Commitments</u>		<u>Disbursements</u>	Commitments		Funds	2017
Trust Funds	\$	6,414,023	\$	9,864,828	\$	-	\$ -	\$	(13,898,969)	\$ 2,379,882
Affordable Housing Revenue Bond		-		108,000		-	-		3,303,212	3,411,212
Capital Appropriation		2,574,501				-			1,373,703	3,948,204
HOME		6,402,879		2,471,170		(2,781,173)	(28,025)		-	6,064,851
USDA RD Housing Preservation		-		70,000		-	-		-	70,000
Housing Trust Fund		-		2,641,190		(228,455)	-		58,810	2,471,545
Lead Paint Hazard Reduction		254,113		357,258		(314,801)	(1,378)		-	295,193
High Meadows Land Bank		275,000		-		-	-		-	275,000
Farm Viability Program		61,149		228,140		(136,162)	(27,400)		-	125,727
NRCS		3,727,000		3,205,950		(2,141,000)	(175,500)		(20,000)	4,596,450
Housing Mitigation	-	75,647	_	-	-		<del>-</del>	_	<u> </u>	75,647
Total	\$	19,784,313	\$_	18,946,536	\$	(5,601,591)	\$ (232,303)	\$_	(9,183,244)	\$ 23,713,711

#### 13. Retirement Plan

VHCB participates in a defined contribution retirement plan. The annual contribution, in the amount of \$190,411 for fiscal year 2017, is based on 10% of the salaries paid on a cash basis to eligible, participating employees during the year. An employee becomes a participant in the plan and eligible for contribution by working a minimum of 1,000 hours in the plan year. There are no "years of service" or "minimum age" requirements for eligibility. Individuals employed before July 1, 1991 vested at 25% per year beginning at the time of employment and became fully vested after four years. Individuals employed after July 1, 1991 vest at 20% per year beginning with the second year and are fully vested after six years.

Employees are eligible to participate in the State of Vermont's deferred compensation plan created in accordance with Section 457 of the Internal Revenue Code. The plan, available to all employees, permits them to defer a portion of their taxable salary until future years. The deferred compensation is not available to the employees until termination, retirement, death, or an unforeseeable emergency.

#### 14. Operating Lease

VHCB entered into a 15-year lease for its office space with the Vermont Economic Development Authority commencing July 1, 2008. The lease provides for a base rent of \$99,165 annually for the first ten years. The base annual rent in the final five years is \$123,956. As additional rent, VHCB shall pay its

pro-rata share of annual building operating expenses (currently estimated at \$89,235 per year). Future minimum lease payments are as follows:

Fiscal Year		
	•	100 100
2018	\$	188,400
2019		213,191
2020		213,191
2021		213,191
2022		213,191
Thereafter	_	213,191
Present Value of Minimum Lease Payments	\$_	1,254,355

#### 15. <u>Commitments and Contingencies</u>

<u>Outstanding Legal Issues</u> - Occasionally, there are pending legal issues in which VHCB is involved. VHCB's management is of the opinion that the potential future settlement of these issues would not materially affect its financial statements taken as a whole.

<u>Grants</u> - Amounts received or receivable from grantor agencies are subject to audit and adjustment by grantor agencies, principally the federal government. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. The amount of expenditures which may be disallowed by the grantor cannot be determined at this time, although VHCB expects such amounts, if any, to be immaterial.

#### 16. Subsequent Events

In June of 2017, legislation was enacted to provide additional resources for affordable housing within the State. In the fall of 2017, the Vermont Housing Finance Agency (VHFA) will issue one or more revenue bonds expected to yield approximately \$33-34 million, the net proceeds of which will be transferred to VHCB. These resources will be used for the creation of rental housing and home ownership throughout Vermont, providing new housing stock for low and moderate-income families over the next two to three years. The revenue bond will be repaid by VHFA using dedicated funds from the State's Property Transfer Tax.

#### **GENERAL FUND**

#### OPERATING EXPENDITURES - BUDGET AND ACTUAL

#### FOR THE YEAR ENDED JUNE 30, 2017

		Original and Final <u>Budget</u>		Budgetary Basis Actual <u>Amounts</u>		ariance with inal Budget Positive (Negative)
Operating Expenditures:						
Salaries and benefits	\$	3,172,605	\$	3,084,368	\$	88,237
Other:				0= 100		0.4-0.4
Consulting		59,850		35,129		24,721
Board		23,975		13,750		10,225
Audit		24,000		24,000		-
Advertising		7,225		2,223		5,002
Conferences, registrations, training		16,385		15,329		1,056
Dues and subscriptions		7,560		5,996		1,564
Insurance		2,584		2,458		126
Legal		11,920		1,922		9,998
Meetings		4,170		3,805		365
Miscellaneous		500		500		-
Occupancy		201,855		200,788		1,067
Office supplies		11,525		7,587		3,938
Postage and mailings		7,000		4,430		2,570
Printing and developing		2,750		434		2,316
Repairs and maintenance		16,484		18,974		(2,490)
Technology		101,334		94,054		7,280
Telephone		14,320		14,592		(272)
Travel		63,970		49,520		14,450
Expendable furniture and fixtures	_	3,200	_	6,278	_	(3,078)
Total Operating Expenditures	\$_	3,753,212		3,586,137	\$_	167,075
Reconciliation to Total Expenditures:						
Less: operating expenditures billed to other	r funds	3		(1,587,690)		
Add: other authorized expenditures:						
General Fund grant, loan, and direct prog	ram ex	xpense		8,981,586		
Information technology capital outlay				91,116		
Total Expenditures - General Fund			\$	11,071,149		
,				,,		

See independent auditors' report.



REPORT ON INTERNAL CONTROL OVER
FINANCIAL REPORTING AND ON COMPLIANCE
AND OTHER MATTERS BASED ON AN AUDIT OF
FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE
WITH GOVERNMENT AUDITING STANDARDS

121 River Front Drive Manchester, NH 03102 (603)669-6130 melansonheath.com

Additional Offices: Nashua, NH Andover, MA Greenfield, MA Ellsworth, ME

#### **INDEPENDENT AUDITORS' REPORT**

To the Board of Directors
Vermont Housing & Conservation Board

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of the Vermont Housing & Conservation Board (VHCB), as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise VHCB's basic financial statements, and have issued our report thereon dated November 17, 2017.

#### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered VHCB's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of VHCB's internal control. Accordingly, we do not express an opinion on the effectiveness of VHCB's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

#### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether VHCB's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

#### **Purpose of this Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

November 17, 2017

Melanson Heath



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# REPORT ON COMPLIANCE FOR EACH MAJOR FEDERAL PROGRAM; REPORT ON INTERNAL CONTROL OVER COMPLIANCE; AND REPORT ON SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS REQUIRED BY THE UNIFORM GUIDANCE

#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors

Vermont Housing & Conservation Board

#### Report on Compliance for Each Major Federal Program

We have audited the Vermont Housing & Conservation Board's (VHCB) compliance with the types of compliance requirements described in the *OMB Compliance Supplement* that could have a direct and material effect on each of VHCB's major federal programs for the year ended June 30, 2017. VHCB's major federal programs are identified in the summary of auditors' results section of the accompanying schedule of findings and questioned costs.

#### Management's Responsibility

Management is responsible for compliance with federal statutes, regulations, and the terms and conditions of its federal awards applicable to its federal programs.

#### **Auditors' Responsibility**

Our responsibility is to express an opinion on compliance for each of VHCB's major federal programs based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles*,

and Audit Requirements for Federal Awards (Uniform Guidance). Those standards and the Uniform Guidance require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on a major federal program occurred. An audit includes examining, on a test basis, evidence about VHCB's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance for each major federal program. However, our audit does not provide a legal determination of VHCB's compliance.

#### Opinion on Each Major Federal Program

In our opinion, VHCB complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2017.

#### **Report on Internal Control Over Compliance**

Management of VHCB is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered VHCB's internal control over compliance with the types of requirements that could have a direct and material effect on each major federal program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing an opinion on compliance for each major federal program and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of VHCB's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

# Report on Schedule of Expenditures of Federal Awards Required by the Uniform Guidance

We have audited the financial statements of the governmental activities, each major fund, and the aggregate remaining fund information of the Vermont Housing & Conservation Board as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise VHCB's basic financial statements. We issued our report thereon dated November 17, 2017 which contained unmodified opinions on those financial statements. Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the basic financial statements. The accompanying schedule of expenditures of federal awards is presented for purposes of additional analysis as required by the Uniform Guidance and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedule of expenditure of federal awards is fairly stated in all material respects in relation to the basic financial statements as a whole.

November 17, 2017

Melanson Heath

## VERMONT HOUSING & CONSERVATION BOARD (a Component Unit of the State of Vermont)

#### Schedule of Expenditures of Federal Awards

For the Year Ended June 30, 2017

Federal Agency Cluster Federal Office Pass through Agency Program Title	Grant Number	Program or Award <u>Amount</u>	Pass through Identifying Number	Federal CFDA Number	Amount Provided to Subrecipients	Federal Expenditures
Flogram Tide	Number	Amount	<u>Number</u>	INUITIDEI	Subrecipients	Experiorures
U.S. Department of Agriculture						
Agricultural Conservation Easement Program Natural Resources Conservation Service						
Agricultural Conservation Easement Program	5416441401J87	\$ 105,000	NA	10.931	\$ -	\$ 105,000
Agricultural Conservation Easement Program	5416441601KC0	1,907,000	NA	10.931	-	446,000
Agricultural Conservation Easement Program	5416441601J85	4,687,000	NA	10.931		1,590,000
Total Agricultural Conservation Easement Program		6,699,000			-	2,141,000
Rural Business - Cooperative Service						
Rural Business Enterprise Grants	53-012-030311984	99,994	NA	10.769		77,328
Total U.S. Department of Agriculture		6,798,994			-	2,218,328
U.S. Department of Housing and Urban Development						
Home Investment Partnerships Program						
Office of Community Planning and Development Passed Through the Vermont Agency of Commerce						
and Community Development						
Home Investment Partnerships Program FFY12	M12SG500100	2,693,103	M12SG500100	14.239	-	2,725
Home Investment Partnerships Program FFY14	M14SG500100	2,720,734	M14SG500100	14.239	-	876,920
Home Investment Partnerships Program FFY15	M15SG500100	2,701,950	07110-2015 HOME	14.239	-	1,850,003
Home Investment Partnerships Program FFY16	M16SG500100	2,721,060	07110-2016 HOME	14.239	-	51,525
Home Investment Partnerships Admin FFY16	M16SG500100	256,989				256,989
Total Home Investment Partnerships Program		11,093,836			-	3,038,162
Lead-Based Paint Hazard Control in Privately-Owned Housing						
Office of Health Homes and Lead Hazard Control						
Lead-Based Paint Hazard Control in						
Privately-Owned Housing	VTLHB0569-13	2,311,880	NA	14.900	-	62,685
Lead-Based Paint Hazard Control in Privately-Owned Housing	VTLHB0608-15	3,231,148	NA	14.900	_	870,690
, maio, o mou rousing	7.22000	0,201,110		11.000		
Total Lead-Based Paint Hazard Control in						
Privately-Owned Housing		5,543,028			-	933,375
Housing Opportunities for Persons with AIDS	VTH140021	1,473,017	NA	14.241	461,534	461,534
Housing Trust Fund	F-SG500100	3,000,000	NA	14.275		411,238
·						
Total U.S. Department of Housing and Urban Development		21,109,881			461,534	4,844,309
Northern Border Regional Development						
Northern Border Regional Development	NBRC-16-G-VT-03	164,588	NA	90.601		37,193
Total Northern Border Regional Development		164,588			_	37,193
Total Northern Border Regional Bevelopment		104,300			_	07,100
Corporation for National and Community Service						
AmeriCorps Passed Through the Vermont Agency for						
Human Services						
AmeriCorps	15 ACHVT001002	368,669	03400-15ACH-VHCB-FY16	94.006	-	82,538
AmeriCorps	15 ACHVT001002	368,669	03400-15ACH-VHCB-FY17	94.006		289,657
Total AmeriCorpa		707 000				272.405
Total AmeriCorps		737,338				372,195
Total Corporation for National and Community Service		737,338				372,195
Total Federal Expenditures		\$ 28,810,801			\$ 461,534	\$ 7,472,025
Total I Gueral Experiultures		20,010,001			Ψ +01,004	Ψ <u>1,412,023</u>

The accompanying notes are an integral part of this schedule.

Notes to the Schedule of Expenditures of Federal Awards

For the Year Ended June 30, 2017

#### Note 1. Basis of Presentation

The accompanying Schedule of Expenditures of Federal Awards (the "Schedule") includes the federal award activity of the Vermont Housing & Conservation Board under programs of the federal government for the year ended June 30, 2017. The information in the Schedule is presented in accordance with the requirements of Title 2 U.S. Code of Federal Regulations Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Because the Schedule presents only a selected portion of the operations of VHCB, it is not intended to and does not present the financial position, changes in net position or cash flows of VHCB.

#### Note 2. Summary of Significant Accounting Policies

- Expenditures reported on the Schedule are reported on the modified accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited to reimbursement.
- VHCB has elected not to use the 10-percent de minimis indirect cost rate as allowed under the Uniform Guidance.

Schedule of Findings and Questioned Costs

For the Year Ended June 30, 2017

#### **SECTION I - SUMMARY OF AUDITORS' RESULTS**

<u>Financial Statements</u>			
Type of auditors' report issued:		Unmodifie	ed
Internal control over financial reporting:			
<ul> <li>Material weaknesses identified?</li> </ul>		yes	<u>√</u> no
Significant deficiencies identified	l?	yes	✓ none reported
Noncompliance material to financial statements noted?		yes	<u>✓</u> no
Federal Awards			
Internal control over major programs:			
Material weaknesses identified?		yes	<u>√</u> no
Significant deficiencies identified	l?	yes	✓ none reported
Type of auditors' report issued on complian major programs:	ce for		
Agricultural Conservation Easement Pro Lead-Based Paint Hazard Control in Privately-Owned Homes	ogram	Unmodifie Unmodifie	
Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?		yes	_✓_ no
Identification of major programs:	N (F   1	<b>5</b>	
<u>CFDA Number(s)</u>	Name of Federal	<u>Program o</u>	<u>r Cluster</u>
10.931 14.900	Agricultural Cons Lead-Based Pain Privately-Owned	t Hazard C	asement Program Control in
Dollar threshold used to distinguish between type A and type B programs:	•	\$750,000	ı
Auditee qualified as low-risk auditee?		✓ yes	no

#### **SECTION II - FINANCIAL STATEMENT FINDINGS**

None.

#### SECTION III - FEDERAL AWARDS FINDINGS AND QUESTIONED COSTS

None.

#### SECTION IV - SCHEDULE OF PRIOR YEAR FINDINGS

There were no findings in the prior year.